

# Dow Selects Univar Solutions as a Key Channel to Market for Polyurethanes in North America

## Dow approves Univar Solutions to carry range of polyols and isocyanates in U.S. and Canada

MIDLAND, Mich. and DOWNERS GROVE, Ill., May 28, 2019 /PRNewswire/ -- Dow (NYSE: DOW) and Univar Inc. (NYSE: UNVR) ("Univar Solutions") today announced Dow has selected Univar Solutions as a key North American channel to market, distributing Dow's broad product portfolio of polyols and isocyanates effective April 1, 2019. Univar Solutions, a company recently created from the combination of Univar and Nexeo Solutions, brings some of the best customer service offerings in the industry and is ready to serve as an authorized channel for Dow's breakthrough polyurethane products across the U.S. and Canada.

Univar Solutions is a leading global chemical and ingredient solutions provider, combining a comprehensive logistical offering with expert-level technical know-how.

"The power of Dow's wide ranging solution sets paired with the customer experience that Univar Solutions offers, is the collaboration needed to help downstream formulators innovate and grow," said Caio Sedeno, North America commercial director for Dow Polyurethanes. "In CASE formulations, we have a broad range of polyols, formulated polyol blends and pre-polymer offerings that will help deliver on ever-advancing application needs."

As both Univar and Dow emerge from recent merger and acquisition transactions, their priorities are aligned and remain clear: offering solutions and experiences to their customers that help drive value.

"Through our mission to streamline, innovate and grow, Univar Solutions focuses on enriching the buying experience to create an ecosystem of transparency for our customers and suppliers," said Mark Fisher, president, Univar Solutions USA. "Combining the product and innovation breadth of Dow with Univar Solutions' formulation expertise in our Technical Solution Centers, as well as through the digital tools that we deploy, will be a winning, value creating partnership for the industry."

### About Dow

Dow (NYSE: DOW) combines one of the broadest technology sets in the industry with asset integration, focused innovation and global scale to achieve profitable growth and become the most innovative, customer centric, inclusive and sustainable materials science company. Dow's portfolio of performance materials, industrial intermediates and plastics businesses delivers a broad range of differentiated science-based products and solutions for our customers in high-growth segments, such as packaging, infrastructure and consumer care. Dow operates 113 manufacturing sites in 31 countries and employs approximately 37,000 people. Dow delivered pro forma sales of approximately \$50 billion in 2018. References to Dow or the Company mean Dow Inc. and its subsidiaries. For more information, please visit [www.dow.com](http://www.dow.com) or follow [@DowNewsroom](https://twitter.com/DowNewsroom) on Twitter.

### About Univar Solutions

Univar Solutions (NYSE: UNVR) is a leading global chemical and ingredient distributor and provider of value added services to customers across a wide range of industries. With the industry's largest private transportation fleet and North American sales force, a vast supplier network, deep market and regulatory knowledge, world-class formulation and recipe development, unparalleled logistics know-how, and industry-leading digital tools, Univar Solutions is a committed ally to customers and suppliers, helping them anticipate, navigate, and leverage meaningful growth opportunities. Learn more at [www.univarsolutions.com](http://www.univarsolutions.com).

### Forward-Looking Statements

This press release includes "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are subject to known and unknown risks and uncertainties, many of which may be beyond our control. We caution you that the forward-looking information presented in this press release is not a guarantee of future events, and that actual events may differ materially from those made in or suggested by the forward-looking information contained in this press release. In addition, forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "plan," "seek," "comfortable with," "will," "expect," "intend," "estimate," "anticipate," "believe" or "continue" or the negative thereof or variations thereof or similar terminology. Any forward-looking information presented herein is made

negative thereof or variations thereon or similar terminology. Any forward-looking information presented herein is made only as of the date of this press release, and we do not undertake any obligation to update or revise any forward-looking information to reflect changes in assumptions, the occurrence of unanticipated events, or otherwise.

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