

Dow Appoints Univar Solutions as Exclusive Distributor of VORASURF™ Silicone Surfactants

DOWNERS GROVE, Ill., May 14, 2020 /PRNewswire/ -- Univar Solutions Inc. (NYSE: UNVR) ("Univar Solutions" or "the Company"), a global chemical and ingredient distributor and provider of value-added services, announced today that it has been appointed the exclusive distributor of VORASURF™ Silicone Polyurethane Additives from Dow across North America. Dow's silicone additives and surfactants enable improved foam properties by bringing a range of flexibility and rigidity to foam and complement Univar Solutions existing elastomers product line.

"With this exclusive authorization, we continue to strengthen our strong and deep partnership with Dow to meet the needs of customers in North America and drive new growth opportunities," said Chris Fitzgerald, coatings, adhesives, sealants, & elastomers (CASE) industry director for Univar Solutions in the United States. "The versatility, performance, and adaptability of VORASURF™ Silicone Polyurethane Additives makes them the ideal choice to use in a wide range of applications – from footwear and mattresses, to automotive interiors and spray foam insulation. By enhancing our collaboration with Dow as a dedicated supplier of high-quality silicone technologies like VORASURF™, we can continue to provide customers with a broad portfolio of reliable ingredients to solve their toughest challenges and develop more innovative products."

Silicone surfactants bring various levels of flexibility and rigidity to products that use polyurethane foam formulation. These essential additives improve emulsification and nucleation; prevent coalescence; stabilize cell membranes; increase ingredient compatibility; and decrease surface tension in various types of foam. Applications include flexible molded foam used in car seats; rigid foam found in refrigeration and insulation; microcellular foam in shoes; and flexible slabstock foam commonly used in mattresses.

"This new partnership with Univar Solutions will allow even more customers in North America to benefit from Dow's unique, industry-leading product development, technical support, and manufacturing experience of polyurethane materials and of silicone chemistry," said Christian Velasquez, global strategic market director for polyurethane additives at Dow. "We continue to expand our portfolio to address strong market demands for additives and surfactants enabling customers to achieve emerging performance, sustainability, and profitability challenges in the polyurethane foam space."

Dow's ambition is to become the most innovative, customer centric, inclusive and sustainable materials science company. The Company's portfolio of plastics, industrial intermediates, coatings and silicones businesses delivers a broad range of differentiated science-based products and solutions for its customers in high-growth market segments, such as packaging, infrastructure and consumer care. Dow operates 109 manufacturing sites in 31 countries, employs approximately 36,500 people, and delivered sales of approximately \$43 billion in 2019.

About Univar Solutions

Univar Solutions (NYSE: UNVR) is a leading global specialty chemical and ingredient distributor representing a premier portfolio from the world's leading producers. With the industry's largest private transportation fleet and North American sales force, unparalleled logistics know-how, deep market and regulatory knowledge, world-class formulation and recipe development, and leading digital tools the company is well-positioned to offer tailored solutions and value-added services to a wide range of markets, industries, and applications. Univar Solutions is committed to helping customers and suppliers innovate and grow together. Learn more at www.univarsolutions.com.

Forward-Looking Statements


This press release includes certain statements relating to future events and our intentions, beliefs, expectations, and predictions for the future which are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are subject to known and unknown risks and uncertainties, many of which may be beyond the Company's control. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the expectations and assumptions. A detailed discussion of these factors and uncertainties is contained in the Company's filings with the Securities and Exchange Commission. Potential factors that could affect such forward-looking statements include, among others: the ultimate geographic spread of the COVID-19 pandemic; the duration

and severity of the COVID-19 pandemic; actions that may be taken by governmental authorities to address or otherwise mitigate the impact of the COVID-19 pandemic; the potential negative impacts of COVID-19 on the global economy and our customers and suppliers; the overall impact of the COVID-19 pandemic on our business, results of operations and financial condition; other fluctuations in general economic conditions, particularly in industrial production and the demands of our customers; significant changes in the business strategies of producers or in the operations of our customers; increased competitive pressures, including as a result of competitor consolidation; significant changes in the pricing, demand and availability of chemicals; our levels of indebtedness, the restrictions imposed by our debt instruments, and our ability to obtain additional financing when needed; the broad spectrum of laws and regulations that we are subject to, including extensive environmental, health and safety laws and regulations; an inability to integrate the business and systems of companies we acquire, including of Nexeo Solutions, Inc., or to realize the anticipated benefits of such acquisitions; potential business disruptions and security breaches, including cybersecurity incidents; an inability to generate sufficient working capital; increases in transportation and fuel costs and changes in our relationship with third party providers; accidents, safety failures, environmental damage, product quality and liability issues and recalls; major or systemic delivery failures involving our distribution network or the products we carry; operational risks for which we may not be adequately insured; ongoing litigation and other legal and regulatory risks; challenges associated with international operations; exposure to interest rate and currency fluctuations; potential impairment of goodwill; liabilities associated with acquisitions, ventures and strategic investments; negative developments affecting our pension plans and multi-employer pensions; labor disruptions associated with the unionized portion of our workforce; and the other factors described in the Company's filings with the Securities and Exchange Commission. We caution you that the forward-looking information presented in this press release is not a guarantee of future events or results, and that actual events or results may differ materially from those made in or suggested by the forward-looking information contained in this press release. In addition, forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "plan," "seek," "will," "expect," "intend," "estimate," "anticipate," "believe" or "continue" or the negative thereof or variations thereon or similar terminology. Any forward-looking information presented herein is made only as of the date of this press release, and the Company does not undertake any obligation to update or revise any forward-looking information to reflect changes in assumptions, the occurrence of unanticipated events, or otherwise, except as required by law.

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Additional assets available online:  [Photos \(1\)](#)

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