

Univar Solutions and Dow Coating Materials Announce New Distribution Agreement in the United Kingdom, Ireland, and Turkey

LONDON, Dec. 17, 2020 /PRNewswire/ -- Europe, Univar B.V., a subsidiary of Univar Solutions Inc. (NYSE: UNVR) ("Univar Solutions" or "the Company"), a global chemical and ingredient distributor and provider of value-added services, announced today that Dow Coating Materials has authorized Univar Solutions as its distributor in the United Kingdom and Ireland for all coatings applications and in Turkey for industrial coatings applications. This includes all products in the PRIMAL™, EVOQUE™, MAINCOTE™, FASTRACK™, ROPAQUE™, OROTAN™, and ACRY SOL™ brands, each well-recognized and proven products in the coatings market. This portfolio of acrylic binders, styrene acrylic binders, rheology modifiers, and dispersants is produced in Europe and provides solutions across architectural, industrial, and wood coating applications.

"We are excited to deepen our distribution relationship with the Dow Coating Materials business from Dow. Univar Solutions is a global leader in the distribution of specialty chemicals for the coatings industry and our continued collaboration with Dow will provide our customers in the United Kingdom, Ireland, and Turkey with an even more comprehensive product portfolio," said Joshua Hicks, vice president of global industrial solutions at Univar Solutions. "By bringing together a best-in-class product portfolio with industry leading service and market knowledge, we believe coatings manufacturers in the region will be able to further accelerate their growth."

The distribution agreement begins January 1, 2021 and expands Univar Solutions specialty portfolio including industry-leading silicones, pigments, fillers, and other resins used in various architectural, industrial, and wood coating applications. Through a global network of solution centers, Univar Solutions consistently provides customers with a comprehensive suite of technical, regulatory, market trend, and sourcing support for the coatings market bringing enterprise level scale and capabilities to the end-use formulation.

"When looking for the right channel partner for our coatings business in the United Kingdom, Ireland, and Turkey we wanted to find a distributor that brings together market leadership, technical innovation, and high-levels of customer service. Univar Solutions clearly demonstrates its leadership in each of these areas," said Roberto Lazzari, EMEA distribution manager for Dow Coating Materials. "As global market leaders in the coatings market, Dow and Univar Solutions together are well positioned to deliver business and technical success for our customers."

About Univar Solutions

Univar Solutions (NYSE: UNVR) is a leading global specialty chemical and ingredient distributor representing a premier portfolio from the world's leading producers. With the industry's largest private transportation fleet and North American sales force, unparalleled logistics know-how, deep market and regulatory knowledge, world-class formulation development, and leading digital tools the company is well-positioned to offer tailored solutions and value-added services to a wide range of markets, industries, and applications. Univar Solutions is committed to helping customers and suppliers innovate and grow together. Learn more at [UnivarSolutions.com](https://www.univarsolutions.com).

About Dow

Dow combines global breadth, asset integration and scale, focused innovation and leading business positions to achieve profitable growth. The company's ambition is to become the most innovative, customer centric, inclusive and sustainable materials science company. Dow's portfolio of plastics, industrial intermediates, coatings and silicones businesses delivers a broad range of differentiated science-based products and solutions for its customers in high-growth market segments, such as packaging, infrastructure and consumer care. Dow operates 109 manufacturing sites in 31 countries and employs approximately 36,500 people. Dow delivered sales of approximately 43 billion in 2019. References to Dow or the Company mean Dow Inc. and its subsidiaries. For more information, please visit www.dow.com or follow [@DowNewsroom](https://twitter.com/DowNewsroom) on Twitter.

Forward-Looking Statements


This press release includes certain statements relating to future events and our intentions, beliefs, expectations, and predictions for the future which are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are subject to known and unknown risks and uncertainties, many of which may be beyond the Company's control. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially

from the expectations and assumptions. A detailed discussion of these factors and uncertainties is contained in the Company's filings with the Securities and Exchange Commission. Potential factors that could affect such forward-looking statements include, among others: the ultimate geographic spread of the COVID-19 pandemic; the duration and severity of the COVID-19 pandemic; actions that may be taken by governmental authorities to address or otherwise mitigate the impact of the COVID-19 pandemic; the potential negative impacts of COVID-19 on the global economy and our customers and suppliers; the overall impact of the COVID-19 pandemic on our business, results of operations and financial condition; other fluctuations in general economic conditions, particularly in industrial production and the demands of our customers; significant changes in the business strategies of producers or in the operations of our customers; increased competitive pressures, including as a result of competitor consolidation; significant changes in the pricing, demand and availability of chemicals; our levels of indebtedness, the restrictions imposed by our debt instruments, and our ability to obtain additional financing when needed; the broad spectrum of laws and regulations that we are subject to, including extensive environmental, health and safety laws and regulations; an inability to integrate the business and systems of companies we acquire, including of Nexeo Solutions, Inc., or to realize the anticipated benefits of such acquisitions; potential business disruptions and security breaches, including cybersecurity incidents; an inability to generate sufficient working capital; increases in transportation and fuel costs and changes in our relationship with third party providers; accidents, safety failures, environmental damage, product quality and liability issues and recalls; major or systemic delivery failures involving our distribution network or the products we carry; operational risks for which we may not be adequately insured; ongoing litigation and other legal and regulatory risks; challenges associated with international operations; exposure to interest rate and currency fluctuations; potential impairment of goodwill; liabilities associated with acquisitions, ventures and strategic investments; negative developments affecting our pension plans and multi-employer pensions; labor disruptions associated with the unionized portion of our workforce; and the other factors described in the Company's filings with the Securities and Exchange Commission. We caution you that the forward-looking information presented in this press release is not a guarantee of future events or results, and that actual events or results may differ materially from those made in or suggested by the forward-looking information contained in this press release. In addition, forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "plan," "seek," "will," "expect," "intend," "estimate," "anticipate," "believe" or "continue" or the negative thereof or variations thereon or similar terminology. Any forward-looking information presented herein is made only as of the date of this press release, and the Company does not undertake any obligation to update or revise any forward-looking information to reflect changes in assumptions, the occurrence of unanticipated events, or otherwise, except as required by law.

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