

Univar Solutions Strengthens Water Treatment Business through New Exclusive Partnership with Nutrien™

DOWNERS GROVE, Ill., Jan. 26, 2021 /PRNewswire/ -- Univar Solutions Inc. (NYSE: UNVR) ("Univar Solutions" or "the Company"), a global chemical and ingredient distributor and provider of value-added services, today announced an exclusive partnership with Nutrien Ltd. for the marketing and distribution of hydrofluorosilicic acid (HFS or FSA) in the U.S. and Canada. The agreement strengthens Univar Solutions' ability to reliably service municipal drinking water plants with HFS/FSA.

"We are pleased to add to our strong, existing HFS/FSA business and market-leading water treatment capabilities. This incremental addition of Nutrien's HFS/FSA strengthens our long-term supply of this critical product primarily used in drinking water, and will enable us to continue supporting essential products and services for our customers well into the future," said Brian Jurcak, vice president of product marketing management for Univar Solutions. "Investing in our water treatment business and enhancing our security of supply allows our skilled team, led by our industry expert John Fulcher, to continue helping drive reliable, next-generation solutions for our customers."

Univar Solutions is a leading supplier to the water treatment and municipal water treatment markets in the U.S. and Canada, with an expansive portfolio of chemical products for all water treatment stages. HFS/FSA is a critical ingredient in municipal water treatment as the source of fluoride in drinking water.

Under the terms of the new contract, Univar Solutions has exclusive marketing and distribution rights for HFS/FSA produced from Nutrien's phosphate plant in White Springs, Florida, which is expected to be operational near the end of 2021. The agreement will supplement Univar Solutions' historically sourced supply from Nutrien's Aurora, N.C. facility, which is expected to terminate supply by year end.

About Univar Solutions

Univar Solutions (NYSE: UNVR) is a leading global specialty chemical and ingredient distributor representing a premier portfolio from the world's leading producers. With the industry's largest private transportation fleet and North American sales force, unparalleled logistics know-how, deep market and regulatory knowledge, world-class formulation and recipe development, and leading digital tools the company is well-positioned to offer tailored solutions and value-added services to a wide range of markets, industries, and applications. Univar Solutions is committed to helping customers and suppliers innovate and grow together. Learn more at [UnivarSolutions.com](https://www.univarsolutions.com).

About Nutrien

Nutrien is the world's largest provider of crop inputs and services, playing a critical role in helping growers increase food production in a sustainable manner. Nutrien produces and distributes 25 million tonnes of potash, nitrogen and phosphate products worldwide. With this capability and its leading agriculture retail network, Nutrien is well positioned to supply the needs of customers. Nutrien operates with a long-term view and is committed to working with its stakeholders as they address economic, environmental, and social priorities. The scale and diversity of Nutrien's integrated portfolio provides a stable earnings base, multiple avenues for growth and the opportunity to return capital to shareholders.

Forward-Looking Statements

This press release includes certain statements relating to future events and our intentions, beliefs, expectations, and predictions for the future which are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are subject to known and unknown risks and uncertainties, many of which may be beyond the Company's control. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the expectations and assumptions. A detailed discussion of these factors and uncertainties is contained in the Company's filings with the Securities and Exchange Commission. Potential factors that could affect such forward-looking statements include, among others: the ultimate geographic spread of the COVID-19 pandemic; the duration and severity of the COVID-19 pandemic; actions that may be taken by governmental authorities to address or otherwise mitigate the impact of the COVID-19 pandemic; the potential negative impacts of COVID-19 on the global economy and our customers and suppliers; the overall impact of the COVID-19 pandemic on our business, results of operations and financial condition; other fluctuations in general economic conditions, particularly in industrial

production and the demands of our customers; significant changes in the business strategies of producers or in the operations of our customers; increased competitive pressures, including as a result of competitor consolidation; significant changes in the pricing, demand and availability of chemicals; our levels of indebtedness, the restrictions imposed by our debt instruments, and our ability to obtain additional financing when needed; the broad spectrum of laws and regulations that we are subject to, including extensive environmental, health and safety laws and regulations; an inability to integrate the business and systems of companies we acquire, including of Nexeo Solutions, Inc., or to realize the anticipated benefits of such acquisitions; potential business disruptions and security breaches, including cybersecurity incidents; an inability to generate sufficient working capital; increases in transportation and fuel costs and changes in our relationship with third party providers; accidents, safety failures, environmental damage, product quality and liability issues and recalls; major or systemic delivery failures involving our distribution network or the products we carry; operational risks for which we may not be adequately insured; ongoing litigation and other legal and regulatory risks; challenges associated with international operations; exposure to interest rate and currency fluctuations; potential impairment of goodwill; liabilities associated with acquisitions, ventures and strategic investments; negative developments affecting our pension plans and multi-employer pensions; labor disruptions associated with the unionized portion of our workforce; and the other factors described in the Company's filings with the Securities and Exchange Commission. We caution you that the forward-looking information presented in this press release is not a guarantee of future events or results, and that actual events or results may differ materially from those made in or suggested by the forward-looking information contained in this press release. In addition, forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "plan," "seek," "will," "expect," "intend," "estimate," "anticipate," "believe" or "continue" or the negative thereof or variations thereon or similar terminology. Any forward-looking information presented herein is made only as of the date of this press release, and the Company does not undertake any obligation to update or revise any forward-looking information to reflect changes in assumptions, the occurrence of unanticipated events, or otherwise, except as required by law.

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Additional assets available online:  [Photos \(1\)](#)

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