

ChemPoint® Extends Coverage of Niaproof® Anionic Surfactant 08 for More Environmentally Friendly Products through Expanded Distribution Agreement with Niacet in Mexico

Niaproof Anionic Surfactant 08 is CleanGredients® Certified for use in products with the Design for Environment (DfE) label.

DOWNERS GROVE, Ill., March 22, 2021 /PRNewswire/ -- ChemPoint.com Inc. ("ChemPoint"), a subsidiary of Univar Solutions Inc. (NYSE: UNVR) ("Univar Solutions" or "the Company"), a global chemical and ingredient distributor and provider of value-added services, announced today that it has expanded its distribution agreement with Niacet Corporation to include the sales, marketing, and distribution of Niaproof anionic surfactant 08 in Mexico. The agreement is part of an existing relationship, which began in the United States in 2009 and subsequently expanded into Europe, the Middle East, and Africa before entering Mexico.

Niaproof anionic surfactant 08 is CleanGredients certified for use in products with the Design for Environment (DfE) label and helps improve wetting, penetrating, spreading and emulsifying, especially in strongly acidic and alkaline solutions. With more than 80 percent biodegradability, it helps make products more environmentally friendly.

"We are proud to further expand our relationship with Niacet following more than a decade of successfully working together around the world," said Rick Hoener, vice president of ChemPoint. "Niacet's proven track record in manufacturing, combined with ChemPoint's agile technologies, focused product teams, and digital marketing capabilities will help attract new customers and grow differentiated applications. Together, the responsive, personalized service and solutions-oriented mindset offer customers unmatched value."

Niaproof anionic surfactant 08 is a versatile alcohol sulfate used in building and construction, homecare and industrial cleaning, metal processing and fabrication. With solubilizing power in electrolytes, Niaproof anionic surfactant 08 can also be found in industrial detergents and textile conditioning agents.

"We are very pleased to expand our distribution agreement with ChemPoint into Mexico, and we anticipate future growth opportunities," commented Richard Alleger, account manager with Niacet. "With this expanded agreement and leveraging ChemPoint's unique business model, more customers will have access to our reliable, versatile surfactant technologies, helping with their application needs across many markets."

About Niacet Corporation

Niacet Corporation is the largest North American producer of calcium and sodium salts of acetic and propionic acid for industrial and food applications and has been supplying surfactants to industrial and food customers for more than 50 years. Among its many products are Niaproof® specialty surfactants used in metal treating, fountain solutions, and latex emulsions. The 85-year old, privately held chemical company located in Niagara Falls, NY, USA, embraces Responsible Care guiding principles.

About ChemPoint

ChemPoint.com Inc., a wholly-owned subsidiary of Univar Solutions Inc., is a unique distribution business that provides marketing and sales services for specialty and fine chemicals in North America, Europe, the Middle East, Africa, and Latin America. The Company engages in exclusive product line relationships with premier manufacturers, providing tailored solutions to more than 80 supplier partners and over 200 product lines globally. For more information, visit [ChemPoint.com](https://www.chempoint.com).

About Univar Solutions

Univar Solutions (NYSE: UNVR) is a leading global specialty chemical and ingredient distributor representing a premier portfolio from the world's leading producers. With the industry's largest private transportation fleet and North American sales force, unparalleled logistics know-how, deep market and regulatory knowledge, world-class formulation and recipe development, and leading digital tools the company is well-positioned to offer tailored solutions and value-added services to a wide range of markets, industries, and applications. Univar Solutions is committed to helping customers and suppliers innovate and grow together. Learn more at [UnivarSolutions.com](https://www.univarsolutions.com).

Forward-Looking Statements

This press release includes certain statements relating to future events and our intentions, beliefs, expectations, and outlook for the future, which are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended, including, without limitation, statements regarding the impacts of the effects of COVID-19 on the Company, the Company's anticipated future results and financial performance, liquidity position and cash flows, actions regarding expense control and cost reductions, expected net synergies from the Nexeo acquisition, capital expenditures and other statements regarding the Company's Streamline 2022 Program and other initiatives. Forward-looking statements are subject to known and unknown risks and uncertainties, many of which may be beyond the Company's control. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the expectations and assumptions. A detailed discussion of these factors and uncertainties is contained in the Company's filings with the Securities and Exchange Commission. Potential factors that could affect such forward-looking statements include, among others: general economic conditions, particularly fluctuations in industrial production and consumption and the timing and extent of economic downturns and potential recoveries the sustained geographic spread of the COVID-19 pandemic; the duration and severity of the COVID-19 pandemic; current and new actions that may be taken by governmental authorities to address or otherwise mitigate the impact of the COVID-19 pandemic; the potential negative impacts of COVID-19 on the global economy and our employees, customers, vendors and suppliers; and the overall impact of the COVID-19 pandemic on our business, results of operations and financial condition; significant changes in the business strategies of producers or in the operations of our customers; increased competitive pressures, including as a result of competitor consolidation; significant changes in the pricing, demand and availability of chemicals; our indebtedness, the restrictions imposed by and costs associated with our debt instruments, and our ability to obtain additional financing; the broad spectrum of laws and regulations that we are subject to, including extensive environmental, health and safety laws and regulations; potential business disruptions and security breaches, including cybersecurity incidents; an inability to generate sufficient working capital; increases in transportation and fuel costs and changes in our relationship with third party providers; accidents, safety failures, environmental damage, product quality issues; delivery failures or potential hazards and risks related to our operations and the hazardous materials we handle, potential inability to obtain adequate insurance coverage; ongoing litigation; potential product liability claims and recalls and other environmental, legal and regulatory risks; challenges associated with international operations; exposure to interest rate and currency fluctuations; risks associated with integration of legacy business systems; possible impairment of goodwill and intangible assets; an inability to integrate the business and systems of the companies we acquire, including failure to realize the anticipated benefits of such acquisitions; negative developments affecting our pension plans and multi-employer pensions; labor disruptions associated with the unionized portion of our workforce; and the other factors described in the Company's filings with the Securities and Exchange Commission. We caution you that the forward-looking information presented in this press release is not a guarantee of future events or results, and that actual events or results may differ materially from those made in or suggested by the forward-looking information contained in this press release. In addition, forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "plan," "seek," "will," "expect," "intend," "estimate," "anticipate," "believe" or "continue" or the negative thereof or variations thereon or similar terminology. Any forward-looking information presented herein is made only as of the date of this press release, and the Company does not undertake any obligation to update or revise any forward-looking information to reflect changes in assumptions, the occurrence of unanticipated events, or otherwise, except as required by law.

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For further information: Investor Relations, Heather Kos, +1 844-632-1060, IR@univarsolutions.com; Media Relations, Dwayne Roark, +1 331-777-6031, mediarelations@univarsolutions.com

Additional assets available online:  [Photos \(2\)](#)

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