

## Univar Solutions and Dow Expand Global Relationship with Beauty & Personal Care Agreement in China

DOWNERS GROVE, Ill. , July 7, 2021 /PRNewswire/ -- Univar Solutions Inc. (NYSE: UNVR) ("Univar Solutions" or "the Company"), a global chemical and ingredient distributor and provider of value-added services, announced today that it has expanded its global relationship with Dow through a Beauty & Personal Care agreement for selected products for mainland China.

Univar Solutions and Dow Expand Global Relationship with Beauty & Personal Care Agreement in China "We're excited about this agreement with Dow and are committed to bringing growth opportunities through a greater level of granularity and consistency across the Beauty & Personal Care vertical market," said Nick Powell, president, specialty chemicals & ingredients for Univar Solutions. "We look forward to supporting Dow with technical and marketing expertise as we partner to serve China."

As one of the largest distributors of Dow's Beauty & Personal Care ingredients globally, Univar Solutions' dedicated Beauty & Personal Care team will continue to invest in growth throughout China and Asia Pacific. By leveraging global industry expertise with expanded local technical, sales and marketing resources, Univar Solutions is focused on furthering its reputation as a valued and trusted partner to customers and suppliers alike.

"We're very pleased to expand our global relationship with Dow through an agreement for mainland China," said Myron Li, general manager, China and Southeast Asia for Univar Solutions. "We work at the intersection of science and technology to deliver a consistent and reliable level of service for our global and local customers."

Univar Solutions has proudly distributed Dow ingredients for more than 30 years across geographies from the Americas to Europe and now mainland China. Together, the companies provide customers with innovative ingredients, formulation know-how, supply chain solutions and Beauty & Personal Care market expertise to help customers bring new products to market on time and budget.

"Dow is a foundational partner of Univar Solutions and plays an integral role in realizing our purpose to help keep communities healthy, fed, clean and safe," said Matthew Ottaway, senior vice president, Consumer Solutions at Univar Solutions. "As we seek to redefine distribution and be the most valued chemical and ingredient distributor on the planet, partnerships with companies like Dow allow us to serve our customers around the world better."

[Learn more](#) about the global relationship between Univar Solutions and Dow.

### About Univar Solutions

Univar Solutions (NYSE: UNVR) is a leading global specialty chemical and ingredient distributor representing a premier portfolio from the world's leading producers. With the industry's largest private transportation fleet and North American sales force, unparalleled logistics know-how, deep market and regulatory knowledge, world-class formulation development, and leading digital tools the company is well-positioned to offer tailored solutions and value-added services to a wide range of markets, industries, and applications. Univar Solutions is committed to helping customers and suppliers innovate and grow together. Learn more at [UnivarSolutions.com](https://www.univarsolutions.com).

### About Dow

Dow combines global breadth, asset integration and scale, focused innovation and leading business positions to achieve profitable growth. The Company's ambition is to become the most innovative, customer centric, inclusive and sustainable materials science company. Dow's portfolio of plastics, industrial intermediates, coatings and silicones businesses delivers a broad range of differentiated science-based products and solutions for its customers in high-growth market segments, such as packaging, infrastructure and consumer care. Dow operates 109 manufacturing sites in 31 countries and employs approximately 36,500 people. Dow delivered sales of approximately 43 billion in 2019. References to Dow or the Company mean Dow Inc. and its subsidiaries.

### Forward-Looking Statements

This press release includes certain statements relating to future events and our intentions, beliefs, expectations, and outlook for the future, which are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended, including, without limitation, statements

of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended, including, without limitation, statements regarding the impacts of the effects of COVID-19 on the Company, the Company's anticipated future results and financial performance, liquidity position and cash flows, actions regarding expense control and cost reductions, expected net synergies from the Nexeo acquisition, capital expenditures and other statements regarding the Company's Streamline 2022 Program and other initiatives. Forward-looking statements are subject to known and unknown risks and uncertainties, many of which may be beyond the Company's control. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the expectations and assumptions. A detailed discussion of these factors and uncertainties is contained in the Company's filings with the Securities and Exchange Commission. Potential factors that could affect such forward-looking statements include, among others: the sustained geographic spread of the COVID-19 pandemic; the duration and severity of the COVID-19 pandemic; current and new actions that may be taken by governmental authorities to address or otherwise mitigate the impact of the COVID-19 pandemic; the potential negative impacts of COVID-19 on the global economy and our customers and suppliers; the overall impact of the COVID-19 pandemic on our business, results of operations and financial condition; other fluctuations in general economic conditions, particularly in industrial production and the demands of our customers and the timing and extent of an economic recovery; significant changes in the business strategies of producers or in the operations of our customers; increased competitive pressures, including as a result of competitor consolidation; significant changes in the pricing, demand and availability of chemicals; our levels of indebtedness, the restrictions imposed by our debt instruments, and our ability to obtain additional financing when needed; the broad spectrum of laws and regulations that we are subject to, including extensive environmental, health and safety laws and regulations; an inability to integrate the business and systems of companies we acquire, including of Nexeo, or to realize the anticipated benefits of such acquisitions; potential business disruptions and security breaches, including cybersecurity incidents; an inability to generate sufficient working capital; increases in transportation and fuel costs and changes in our relationship with third party providers; accidents, safety failures, environmental damage, product quality and liability issues and recalls; major or systemic delivery failures involving our distribution network or the products we carry; operational risks for which we may not be adequately insured; ongoing litigation and other legal and regulatory risks; challenges associated with international operations; exposure to interest rate and currency fluctuations; potential impairment of goodwill; liabilities associated with acquisitions, ventures and strategic investments; negative developments affecting our pension plans and multi-employer pensions; labor disruptions associated with the unionized portion of our workforce; and the other factors described in the Company's filings with the Securities and Exchange Commission. We caution you that the forward-looking information presented in this press release is not a guarantee of future events or results, and that actual events or results may differ materially from those made in or suggested by the forward-looking information contained in this press release. In addition, forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "plan," "seek," "will," "expect," "intend," "estimate," "anticipate," "believe" or "continue" or the negative thereof or variations thereon or similar terminology. Any forward-looking information presented herein is made only as of the date of this press release, and the Company does not undertake any obligation to update or revise any forward-looking information to reflect changes in assumptions, the occurrence of unanticipated events, or otherwise, except as required by law.

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Additional assets available online:  [Photos \(1\)](#)

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