

Univar Solutions and Dow Expand Relationship in Brazil to Include the Homecare and Industrial Cleaning Market

New agreement will result in more ingredients, formulations, and applications available to customers in Latin America

SÃO PAULO, Jan. 25, 2023 /PRNewswire/ -- Univar Solutions Brasil Ltda., a subsidiary of Univar Solutions Inc. (NYSE: UNVR) ("Univar Solutions" or "the Company"), a leading global solutions provider to users of specialty ingredients and chemicals, today announced an expanded distribution relationship in Brazil with Dow, a material science leader company committed to delivering innovative and sustainable solutions for customers including acrylics and organic products. The new agreement will strengthen Univar Solutions' homecare & industrial cleaning portfolio in Brazil with the addition of cleaning brands ACUSOL™, SupraCare™, and others.

Univar Solutions and Dow Expand Relationship in Brazil to Include the Homecare and Industrial Cleaning Market	"Our enhanced partnership with Dow represents a major step for our homecare and industrial cleaning business in Brazil. Building on our close collaboration with Dow in North America and Europe, the new agreement will increase the depth and breadth of our portfolio and customer reach in this region, and demonstrates the importance of strong global supplier relationships," said Jorge Buckup, president, Latin America for Univar Solutions.
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"We are excited to offer market-leading products and solutions that customers are seeking for more sustainable and innovative formulations," said Aaron Lee, global vice president of homecare & industrial cleaning for Univar Solutions. "Univar Solutions can assist customers with dedicated sales support, product management, an expansive product portfolio, and formulation development in the cleaning space with laundry and detergent dispersant polymers. We believe the future of the cleaning industry revolves around sustainable cleaning solutions, and using the right chemistry is key."

Univar Solutions' customers in Brazil will have access to Dow brands that are used in home and industrial cleaning applications and products such as dish, laundry, and surface cleaners. ACUSOL™ is used as an anti-redeposition agent for laundry detergents (power, liquid, and pods) and cleaners and as a thickener and opacifier for disinfectants, fabric softeners, and soaps. SupraCare™ is used as a multi-functional polymer (thickener, foam booster, and for performance increase) for basic cleaning products, provides color protection on fabrics, and is inherently biodegradable.

"Through our current relationship with Univar Solutions, customers have access to the specialty ingredients and formulation expertise needed to innovate and grow their business," said Flávia Venturoli, business commercial director for Dow Consumer Solutions in Latin America. "With Univar Solutions' technical knowledge and distribution capabilities, we're well-positioned in Brazil to support product innovation in the homecare and industrial cleaning sector. As trends come and go and consumers become more demanding, innovative technologies are needed and we're confident that we found the right partner to help customers navigate these challenges."

Both companies focus on innovation strategies and sustainability programs to help formulators and manufacturers create next generation end-user products. Dow's longtime global partnership with Univar Solutions also includes other specialty ingredients industries such as Coatings, Adhesives, Sealants, & Elastomers (CASE) and Rubber & Plastic Additives, Lubricants & Metalworking Fluids, Beauty and Personal Care, and many others.

Learn more about Univar Solutions homecare and industrial cleaning business at univarsolutions.com/industries/homecare-industrial-cleaning.

About Univar Solutions

Univar Solutions (NYSE: UNVR) is a leading global specialty chemical and ingredient distributor representing a premier portfolio from the world's leading producers. With the industry's largest private transportation fleet and technical sales force, unparalleled logistics know-how, deep market and regulatory knowledge, formulation and recipe development, and leading digital tools, the Company is well-positioned to offer tailored solutions and value-added services to a wide range of markets, industries, and applications. While fulfilling its purpose to help keep communities healthy, fed, clean and safe, Univar Solutions is committed to helping customers and suppliers innovate and focus on

Growing Together. Learn more at [univarsolutions.com](https://www.univarsolutions.com).

About Dow

Dow combines global breadth; asset integration and scale; focused innovation and materials science expertise; leading business positions; and environmental, social and governance (ESG) leadership to achieve profitable growth and deliver a sustainable future. The Company's ambition is to become the most innovative, customer centric, inclusive, and sustainable materials science company in the world. Dow's portfolio of plastics, industrial intermediates, coatings, and silicones businesses delivers a broad range of differentiated, science-based products and solutions for its customers in high-growth market segments, such as packaging, infrastructure, mobility, and consumer applications. Dow operates 104 manufacturing sites in 31 countries and employs approximately 35,700 people. Dow delivered sales of approximately \$55 billion in 2021. References to Dow or the Company mean Dow Inc. and its subsidiaries. For more information, please visit www.dow.com or follow @DowNewsroom on Twitter.

Forward-Looking Statements


This press release includes certain statements relating to future events and our intentions, beliefs, expectations, and predictions for the future which are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are subject to known and unknown risks and uncertainties, many of which may be beyond the Company's control. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the expectations and assumptions. A detailed discussion of these factors and uncertainties is contained in the Company's filings with the Securities and Exchange Commission. Potential factors that could affect such forward-looking statements include, among others: the ultimate geographic spread of the COVID-19 pandemic; the duration and severity of the COVID-19 pandemic; actions that may be taken by governmental authorities to address or otherwise mitigate the impact of the COVID-19 pandemic; the potential negative impacts of COVID-19 on the global economy and our customers and suppliers; the overall impact of the COVID-19 pandemic on our business, results of operations and financial condition; other fluctuations in general economic conditions, particularly in industrial production and the demands of our customers; significant changes in the business strategies of producers or in the operations of our customers; increased competitive pressures, including as a result of competitor consolidation; significant changes in the pricing, demand and availability of chemicals; our levels of indebtedness, the restrictions imposed by our debt instruments, and our ability to obtain additional financing when needed; the broad spectrum of laws and regulations that we are subject to, including extensive environmental, health and safety laws and regulations; an inability to integrate the business and systems of companies we acquire, including of Nexeo Solutions, Inc., or to realize the anticipated benefits of such acquisitions; potential business disruptions and security breaches, including cybersecurity incidents; an inability to generate sufficient working capital; increases in transportation and fuel costs and changes in our relationship with third party providers; accidents, safety failures, environmental damage, product quality and liability issues and recalls; major or systemic delivery failures involving our distribution network or the products we carry; operational risks for which we may not be adequately insured; ongoing litigation and other legal and regulatory risks; challenges associated with international operations; exposure to interest rate and currency fluctuations; potential impairment of goodwill; liabilities associated with acquisitions, ventures and strategic investments; negative developments affecting our pension plans and multi-employer pensions; labor disruptions associated with the unionized portion of our workforce; and the other factors described in the Company's filings with the Securities and Exchange Commission. We caution you that the forward-looking information presented in this press release is not a guarantee of future events or results, and that actual events or results may differ materially from those made in or suggested by the forward-looking information contained in this press release. In addition, forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "plan," "seek," "will," "expect," "intend," "estimate," "anticipate," "believe" or "continue" or the negative thereof or variations thereon or similar terminology. Any forward-looking information presented herein is made only as of the date of this press release, and the Company does not undertake any obligation to update or revise any forward-looking information to reflect changes in assumptions, the occurrence of unanticipated events, or otherwise, except as required by law.

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Additional assets available online:  [Photos \(1\)](#)

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