

# Univar Solutions and dsm-firmenich Unveil Exclusive Distribution Partnership for Innovative Actives Portfolio in Beauty and Personal Care

*This strategic alliance combines Univar Solutions' extensive distribution network and deep industry knowledge with dsm-firmenich's cutting-edge actives portfolio, delivering unprecedented value and innovation to beauty and personal care customers across the region.*

DOWNERS GROVE, Ill., Jan. 8, 2025 /PRNewswire/ -- Univar Solutions LLC ("Univar Solutions" or "the Company"), a leading global solutions provider to users of specialty ingredients and chemicals, today announced an exclusive distribution agreement for the United States, Canada, and Puerto Rico with dsm-firmenich ("dsm-firmenich"), a renowned global innovator in nutrition, health, and beauty. This expanded partnership strengthens and diversifies Univar Solutions' beauty and personal care portfolio by adding dsm-firmenich's industry leading breakthrough skin actives and bioactive skin care ingredients including synthetic peptides, organically grown plant extracts and other natural ingredients.

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Univar Solutions and dsm-firmenich Unveil Exclusive Distribution Partnership

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Julie Carnes, global senior supplier director for Univar Solutions, shared, "Univar Solutions proudly serves as the exclusive distributor for dsm-firmenich's beauty care portfolio, empowering customers to craft advanced and scientifically-

backed personal care solutions that resonate with the latest market trends and key consumer needs. We are excited to showcase this expansive range of beauty Bioactives, Peptides, and Naturals to our diverse customer base, firmly believing in the efficacious ingredients that dsm-firmenich brings to the market."

The collaboration between Univar Solutions and dsm-firmenich leverages both market leaders' unique strengths and deep expertise, providing customers with a simplified, centralized point of contact for all their ingredient requirements. Combining dsm-firmenich's vast knowledge, state-of-the-art science, and expansive product selection with Univar Solutions' unparalleled market insights, distribution capabilities, and technical know-how, this alliance is well-positioned for significant growth and achievement.

"We're thrilled to further expand our partnership with Univar Solutions in North America," said Vicki Barboiu, senior director, dsm-firmenich Beauty & Care N.A. "Their broad customer network, comprehensive service offerings, and strong operational capabilities bring exceptional value to our customers in the personal care industry. We look forward to continuing our collaboration with Univar Solutions to deliver even greater benefits to our customers."

As Univar Solutions and dsm-firmenich embark on this exclusive partnership, the future of the beauty and personal care industry is poised for a transformative shift. Together, these industry pioneers are committed to pushing the boundaries of innovation, leveraging their collective

professionals are committed to pushing the boundaries of innovation, leveraging their scientific expertise, and delivering unparalleled products and services to customers across North America. With a shared dedication to scientific development and an unwavering focus on customer satisfaction, [Univar Solutions and dsm-firmenich](#) are primed to reshape the beauty landscape and redefine industry standards for years to come.

Univar Solutions' specialized beauty and personal care business caters to skin care, hair care, body care, sun care, and color cosmetics customers, offering a full suite of customized products and services. Backed by its robust transportation network, global distribution footprint, and supply chain proficiency, Univar Solutions provides a holistic customer experience, from product development to ongoing brand support. This commitment to excellence is further bolstered by Solution Centers research and development laboratories strategically located in Houston, Texas, Mexico City, Mexico, and Paris, France, driving innovation and advancement in the beauty industry. For more information about Univar Solutions' beauty and personal care expertise, visit [univarsolutions.com/beauty-personal-care](http://univarsolutions.com/beauty-personal-care).

#### About Univar Solutions

Univar Solutions is a leading global solutions provider to users of specialty ingredients and chemicals, representing a premier portfolio from the world's leading producers. With the industry's largest private transportation fleet and technical sales force, unparalleled logistics know-how, deep market and regulatory knowledge, world-class formulation and recipe development, and leading digital tools, Univar Solutions is well-positioned to offer tailored solutions and value-added services to a wide range of markets, industries, and applications. Univar Solutions is committed to helping customers and suppliers innovate and focus on Growing Together. Learn more at [univarsolutions.com](http://univarsolutions.com).

#### About dsm-firmenich

dsm-firmenich is a global leader in health, nutrition, and beauty, specializing in ingredients backed by rigorous science and unwavering quality standards. Driven by a dedication to innovation and the pursuit of cutting-edge solutions, dsm-firmenich delivers scientifically-backed, clinically-proven ingredients designed to transform and elevate the beauty and personal care industry. With a commitment to transparency, purity, and efficacy, dsm-firmenich is setting new standards for the future of beauty. Discover more at [dsm-firmenich.com](http://dsm-firmenich.com).

#### Forward-Looking Statements and Information

This communication contains "forward-looking statements" under applicable law regarding financial and operating items relating to the Company's business. Forward-looking statements generally can be identified by words such as "believes," "expects," "may," "will," "should," "could," "seeks," "intends," "plans," "estimates," "anticipates" or other comparable terms. All forward-looking statements made in this communication are qualified by this cautionary language.


Forward-looking statements are subject to known and unknown risks and uncertainties, many of which may be beyond the Company's control, that could result in expectations not being realized or could otherwise materially and adversely affect the Company's business, financial condition, results of operations or cash flows. Although the forward-looking statements are based on what

management believes to be reasonable assumptions, we caution you that the forward-looking information presented in this communication is not a guarantee of future events or results, and that actual events or results may differ materially from those made in or suggested by the forward-looking information contained in this communication. For additional information regarding factors that could affect the Company, please see the Company's most recent annual report and other financial reports, including the information set forth under the caption "Risk Factors." Any forward-looking statements represent the Company's views only as of the date of this communication and should not be relied upon as representing the Company's views as of any subsequent date, and the Company undertakes no obligation, other than as may be required by law, to update any forward-looking statement.

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For further information: Media Relations, Dwayne Roark, +1 331-777-6031,  
mediarelations@univarsolutions.com

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